



## Rafael A. Aguilar

Partner

Miami

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Rafael has over 25 years of experience representing developers, investors, and financial institutions in a broad range of real estate transactions, including joint ventures, the formation of real estate investment funds, complex acquisitions and dispositions, ground-up development and mortgage financings.

Rafael's clients include real estate developers, home builders, financial institutions, private equity funds, and other investors. He focuses on acquisitions, dispositions, joint ventures, and financings throughout the United States and Latin America. He also commonly represents clients in the formation of real estate investment funds, distressed investments and loan restructurings, transportation infrastructure and public-private partnerships (P3s).

A native Spanish speaker, Rafael regularly advises Latin American investors and family offices in a wide range of business transactions.

## Key Matters

## Representative Experience

*\*Some experience may have been handled while at a prior firm.*

- Represented leading homebuilder, Minto Communities, LLC, as borrower, in connection with an increase in the size of and amendment to a credit facility in the amount of US\$300M.
- Represented leading homebuilder in connection with acquisition of 4,000 acres of land in Palm Beach County, Florida for development into a master-planned residential community and incorporation into Westlake, Florida.
- Represented New York-based private equity fund, as money partner, in connection with a joint venture to develop landmark property in downtown Ft. Lauderdale, Florida into an Icon-branded luxury condominium tower.
- Represented leading Argentine casino-gaming company in connection with US\$58M acquisition of gaming business in Florida.
- Represented leading Argentine developer in connection with US\$220M acquisition of land in Bal Harbour, Florida for development of luxury residential condominium project and related US\$90M private placement of securities to finance construction.
- Represented European real estate fund in connection with the formation of a joint venture to acquire an island off the coast of Panama for development into a luxury residential resort community.
- Represented leading Miami-based developer in the formation of US\$35M real estate fund to invest in commercial properties in the Southeastern and Mid-Atlantic regions of the United States.
- Represented leading Argentine developer in US\$50M private placement of securities to develop luxury residential condominium project in Key Biscayne, Florida.
- Represented leading U.S. telecommunications company in the construction of terrestrial fiber optic cable networks in Argentina, Brazil, Chile, Colombia, Peru, and Venezuela.

## Recent Experience

Represented The Honey Pot Company Holdings, LLC, a leading better-for-you feminine care brand, in the sale of a controlling stake in the business to Compass Diversified (...)

Represented TJC, LP in its Acquisition of TIDI Products Holdings, LLC, and its Subsidiaries

US\$300M Credit Facility for Minto Communities, LLC

## Recognitions

- *The Legal 500 Latin America*, 2015, 2021-2022
- “Top Dealmaker,” *Daily Business Review*, 2014
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## Activities

- Board of Directors, Salvadoran-American Humanitarian Foundation, 2014-2020
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# Credentials

## EDUCATION

Rafael received his J.D. and LL.M. in Taxation from New York University. He received his B.A., *magna cum laude*, from Yale University.

## ADMISSIONS

- Florida
- New York

## LANGUAGES

- Spanish

## Related Insights & News

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### CLIENT ALERT

Federal Appeals Court Concludes That Florida Law Prohibiting Florida Real Estate Ownership by Chinese Persons Likely Violates Federal Law

FEBRUARY 15, 2024

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### SPONSORSHIP

Winston Sponsors Celebration of *The Legal 500* GC Powerlist – Miami 2024

FEBRUARY 1, 2024

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### IN THE MEDIA

Rafael Aguilar Discusses Florida Bill Restricting Real Estate Sales to Foreign Investors with *Daily Business Review*

SEPTEMBER 20, 2023

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### CLIENT ALERT

Florida Law Restricting Florida Real Estate Ownership by Persons or Entities from China Is Effective, Faces a Possible Challenge from the U.S. Department of Justice

JULY 6, 2023

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### SPEAKING ENGAGEMENT

Rafael Aguilar Speaks at the 13th Annual International Bar Association Real Estate Investments Conference

APRIL 19-21, 2023

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### IN THE MEDIA

Rafael Aguilar Joins Winston & Strawn in Miami

JANUARY 18, 2023

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**PRESS RELEASE**

Winston & Strawn Adds Real Estate Partner Rafael Aguilar to Firm's Growing Miami Office

JANUARY 17, 2023

## Capabilities

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Transactions

Finance

Private Investment Funds

Real Estate