

GOVERNMENT CONTRACTS & GRANTS

Federal & State Bid Protests

Winston & Strawn has extensive experience prosecuting and defending against bid protests at the pre- and post-award stages before various state and local entities, federal agencies, the Government Accountability Office (GAO), U.S. Court of Federal Claims, and the Federal Circuit.

We represent our protest clients across diverse industries that range from federal aerospace, IT and defense contractors, to health care and life science companies, as well as small businesses. The unique breadth of our team's experience across the entire public procurement and litigation lifecycle, together with our creativity and attention to detail, enable us to find successful protest grounds and craft winning protest strategies for our clients. We add value to our clients in every bid-protest representation, not only by zealously advocating the legal issues in favor of our clients, but also by understanding how to best navigate the relationships between relevant government agencies and our clients.

Winston's team of experienced government contracts attorneys have successfully managed some of the largest bid protests in history. There is a reason why the Winston team's litigation record far surpasses the industry standard. This is because Winston's team successfully draws upon insight gained from years of GAO, U.S. Court of Federal Claims and state-level protest experience, working on behalf of both contractors and government agencies in some of the largest procurements and resultant protests. Our extensive hands-on experience can make a critical difference when pursuing or defending high-stakes protests.

A **"Notable Firm"** in the area
of Government Contracts

CHAMBERS USA

"Highly effective in dealing
with complex legal matters."

CHAMBERS USA

FEDERAL BID PROTESTS

- ▶ Represent **disappointed bidders/offerors and awardees** in multiple pending bid protests at the Court of Federal Claims (COFC) and the Government Accountability Office (GAO).
- ▶ Prevailed on a pre-award bid protest of a multi-billion-dollar Department of Defense procurement filed at the GAO.
- ▶ Served as lead counsel for a **large defense contractor** in bid protests at the GAO and COFC involving the US\$81B LOGCAP procurement resulting in corrective action ordered by the COFC.
- ▶ Obtained post-award corrective action by civilian agency resulting from GAO bid protest for a contract valued over US\$300M.
- ▶ Lead counsel for a GAO bid protest resulting in corrective action involving a contract valued at over US\$270M.
- ▶ Successfully defeated a bid protest filed against an **IT service management company** involving a US\$75M contract.
- ▶ Represented **bidder and eventual awardee** in GAO bid protest for a US\$900M Air Force intelligence contract.
- ▶ Represented a **defense contractor** in successfully defending and prosecuting separate bid protests at the GAO and COFC resulting in an award of a contract in excess of US\$100M to our client and a sole source award in excess of US\$25M.
- ▶ Represented **protestor** in a GAO bid post-award protest of the United States Department of Agriculture award resulting in agency corrective action.

STATE/LOCAL BID PROTESTS

- ▶ Successfully defended **Blue Cross Blue Shield insurer** in state-level bid protests and concurrent litigation in defense of the award of a US\$15B state Medicaid contract for the administration of employee health care services.
- ▶ Represented a **large managed care organization (MCO)** in successful bid protest and defended against multiple bid protests at the District of Columbia Contract Appeals Board allowing MCO to obtain a 5-year contract award worth US\$8.83B.
- ▶ Prosecution of state-level bid protests of Pennsylvania health care services Medicaid contract valued at more than US\$800M.
- ▶ Secured a victory for a client in a state bid protest related to a five-year elevator services contract for the University of North Carolina, Charlotte.
- ▶ Successfully represented a **disappointed bidder** in a post-award bid protest challenging an award decision by the City of Los Angeles Harbor Department resulting in cancellation of the solicitation.

Recognized in the area of Government Contracts

THE LEGAL 500 UNITED STATES

“Winston is well-versed in all aspects of government contracting at the federal, state, and local levels.”

CLIENT QUOTE
