

SPEAKING ENGAGEMENT



MARCH 4, 2025 - MARCH 5, 2025

Transactions Department Co-Chair Brad Vaiana spoke in front of more than 350 executives from independent sponsors and capital providers from around the world at the iGlobal Forum Independent Sponsors Summit in Miami. Brad's panel session, which he moderated, was titled "Deal Fit: Connecting Independent Sponsors with the Right Capital Partners."

Joined by three capital providers—Ocean Avenue Capital Partners, Garnett Station Partners, and o15 Capital Partners—Brad guided the panel through a thoughtful discussion about strategies for market analysis and growth, economic transactions, portfolio management, and the shifting responsibilities of portfolio companies over a 15-year history of oversight. The panel also examined the broader implications for business operations and capital investment, with a special focus on how decision-making, risk assessment, and trust shape business models that balance volume and profitability while addressing evolving sponsorship challenges and market dynamics.

"Winston is proud to have sponsored this iGlobal Forum event, reinforcing our commitment to supporting independent sponsors and emerging managers. I was honored to join leaders in the space for a thoughtful discussion on key topics within our industry, and I extend my gratitude to my fellow panelists for their valuable insights," said Brad.

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Speaker

Bradley C. Vaiana

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