



## Julissa Reynoso

Partner

New York  
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**Julissa has extensive policy and legal experience, engaging both as a lawyer in private practice and as an experienced senior diplomat and policymaker on behalf of the United States Government.**

Julissa is a multilingual partner who focuses her practice on complex commercial litigation, regulatory enforcement, international arbitration, and cross-border disputes. She provides U.S. and international clients with strategic advice and risk assessment in managing transnational issues. She advises a wide variety of clients, including institutions, companies, and individuals over a range of sectors.

Julissa's extensive experience includes analyzing and advising on complex cross-border litigations, investigations, and disputes before U.S. Courts and federal agencies. She has conducted arbitrations under major international rules, including the ICC and UNCITRAL, and managed a host of bilateral investment treaty disputes.

Prior to being confirmed as Ambassador, Julissa served as Assistant to President Joe Biden and Chief of Staff to Dr. Jill Biden, holding one of the most senior positions at the White House. While at the White House, Julissa managed a range of domestic and international matters for President Biden and Dr. Biden. While at the White House, Julissa was Co-Chair of the Gender Policy Council, the first policy council focused on gender equity and equality within the Executive Office of the President.

Julissa recently served as U.S. Ambassador to Spain and Andorra and was the first woman to hold the position. In her role as Ambassador, Julissa oversaw a critical U.S. mission with a host of U.S. federal agencies covering economic, political, and defense and security matters. She was a tireless advocate for American companies doing business in Spain and supported historic levels of investment by Spanish companies in the United States. During her tenure, Spain was the host of the 2022 NATO Summit and held the presidency of the Council of the European Union.

Julissa is the former United States Ambassador to Uruguay under the Obama Administration and served as Deputy Assistant Secretary of State for Western Hemisphere Affairs at the U.S. Department of State. While in this role, she was charged with developing comprehensive security and rule of law strategies for Central America and the Caribbean. Prior to joining the U.S. Department of State, Julissa practiced at a major international law firm, where she specialized in antitrust law, international commercial arbitration, and international investment arbitration.

## Key Matters

- Represented a global company in various federal investigative matters in the U.S.
- Represented a Mexican company in an international arbitration related to the termination of a purchase and sale contract
- Represented a global IT company in connection with World Bank sanctions settlement
- Represented U.S. and Latin America media companies in commercial disputes resulting from the fallout of the FIFA scandal
- Represented a municipality in Puerto Rico in connection with disputes arising from the Commonwealth of Puerto Rico's restructuring process in English and Spanish proceedings
- Counsel to a major multinational Central American company in all their disputes and regulatory matters
- Represented a real estate investment management firm in a NAFTA claim
- Represented a multinational food manufacturing company in connection with compliance issues in Central America and Mexico

# Recognitions

Julissa is the recipient of the highest diplomatic honors bestowed by several Latin American governments. She is also the recipient of various public interest awards, including recognitions from Columbia University, NYU, the North Star Fund, The Legal Aid Society and the Hispanic National Bar Foundation.

- Honorary Degree of Doctor of Laws, John Jay College of Criminal Justice, 2024
  - Medal of Honor of the LL.M. in European Union Law, Universidad Carlos III, Madrid, 2023
  - Recognized as a “New York Litigation Star” by *Benchmark Litigation*, 2020
  - Selected as a member of The American Law Institute, 2020
  - Named a 2019 New York Law Journal “NY Trailblazer” and “Distinguished Leader”
  - Recognized in *Legal 500 US 2018* for International Arbitration
  - Included in the inaugural list of “Leading Women Lawyers in New York City” by *Crain’s*
  - Various awards and citations from the U.S. Department of State
  - Young Global Leader, World Economic Forum
  - Order of the Quetzal, Guatemala’s highest honor
  - Order of Del Valle, Honduras’s highest honor
  - Soros Fellowship for New Americans
  - De Jersey Harvard Scholar
  - Recognized by Latinvex as one of the “Top 100 Female Lawyers”
  - The Legal Aid Society Public Interest Award
  - Dominican Bar Association Annual Leadership Award
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# Activities

Julissa is a former fellow and instructor at the Institute for Policy Integrity at New York University (NYU)'s School of Law, where she taught a workshop on the regulatory process and administrative law. She is a co-founder of a legal clinic and former President of the Board at the Northern Manhattan Coalition for Immigrant Rights, where she developed an immigrant legal defense project and legal clinic with Columbia University School of Law, a major international law firm, and The Legal Aid Society. Julissa is a former Associate Director for the Office of Accountability and Office of the Chancellor at the New York City Department of Education, where she supervised more than 300 New York City public schools participating in a new accountability system that she helped design. Julissa is a former fellow and instructor of the Project on Public Innovations at Columbia University's School of Law.

In 2019, Julissa was appointed to co-chair New York Attorney General Letitia James' transition committee. In this capacity, she worked with four other esteemed co-chairs to advise Attorney General James as she defined office initiatives and recruited top legal talent to constitute her team.

- Member, American Law Institute
  - Member, Council of Foreign Relations
  - Member, American Bar Association
  - Member, International Bar Association
  - Member, New York City Bar Association
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# Credentials

## EDUCATION

Julissa received her J.D. from Columbia University School of Law., where she served as Managing Editor of the *Columbia Journal of Transnational Law*. She received an M.Phil. with distinction from the University of Cambridge, and her B.A., *magna cum laude*, from Harvard University.

## ADMISSIONS

- New York

## LANGUAGES

- Spanish
- English
- Portuguese

# Related Insights & News

## Publications

- "Asistencia judicial en materia arbitral," *El Mundo del Abogado*, Co-author, May 2019
- "Interpreting Ambiguous Domestic and Foreign Arbitral Awards," *New York Law Journal*, Co-author, March 11, 2019
- "The Corruption Defense: Practical Considerations for Claimants," *Kluwer Arbitration Blog*, Co-author, Jan. 22, 2019

- “Does Mexico deal with the U.S. bode well for NAFTA?” *Latin America Advisor*, Co-author, Aug. 31, 2018
- “NAFTA Deal This Year?” *Latin America Advisor*, Co-author, Feb. 14, 2018
- “How Are the NAFTA Renegotiation Talks Progressing?” *Latin America Advisor*, Sept. 1, 2017
- “What Do New U.S. Goals Mean for NAFTA Talks?” *Latin America Advisor*, July 31, 2017
- “Are Latin America’s Whistleblower Laws Working Out Well?” *Latin America Advisor*, May 8, 2017
- “What Are the White House’s Plans for Changing NAFTA?” *Latin America Advisor*, April 5, 2017
- “Preparing for Changes to NAFTA,” *Client Alert*, March 29, 2017
- “Will New Trade Talks Shake Up the Arbitration System?” *Latin America Advisor*, March 21, 2016
- “Obama and Castro Meet in Wake of Further Regulatory Reforms,” *Client Alert*, Sept. 29, 2015
- “US-Cuba Reset?” *Client Alert*, Dec. 23, 2014
- “Putting Out Fires Before They Start: Community Organizing and Collaborative Governance in the Bronx, U.S.A.” *24 Journal of Law and Inequality* 213, Summer 2006
- “The Impact of Identity Politics and Public Sector Reform on Organizing and the Practice of Democracy,” *37 Columbia Human Rights Law Review* 149, 2005
- “Antitrust Developments in the Media and Entertainment Industries,” *The Antitrust Review of the Americas, Global Competition Review*, Co-author, 2005
- “Towards a Regulatory Model for the New Workplace,” *Labor History, Book Review*, 2005
- Reviewed Katherine V. W. Stone’s, “From Widgets to Digits: Employment Regulation for the Changing Workplace,” 2004
- “Perspectives on Intersections of Race, Ethnicity, Gender, and Other Grounds: Latinas at the Margins,” *7 Harvard Latino Law Review* 63, 2004
- “Race, Censuses and Attempts at Racial Democracy,” *39 Columbia Journal of Transnational Law* 533, Note, 2001

## Speeches

- “J-NOBLE Speaker Series: An Afternoon with Julissa Reynoso,” *Jefferies*, Sept. 16, 2019
- “Domestication of Awards and Conflict of Interests,” *Centro Brasileiro de Mediação e Arbitragem*, Rio de Janeiro, Brazil, Nov. 28, 2018
- “Brazil-United States Tax Issues Post-Election,” *São Paulo*, Brazil, Nov. 27, 2018
- “Thorny privilege issues in international arbitration,” *GAR Live São Paulo 2018*, São Paulo, Brazil, Nov. 26, 2018
- “Idea & Vision: Latinos and U.S. Foreign Policy,” *HNBA Plenary Networking Luncheon Program*, San Francisco, CA, Sept. 7, 2018
- “Cross-Border Transactions: The Importance of Proactive Risk Management Under the U.S./Mexico Regulatory Frame,” *Mexico City, México*, Aug. 7, 2018
- “Uncertainty around NAFTA: Assessing the impact of the NAFTA renegotiations and planning for its eventual conclusions,” *IJGlobal Mexico Energy & Infra Conference*, México City, México, June 21, 2018
- “Live Arbitration Summit,” *Latin Lawyer-Global Arbitration Review*, Miami, FL, April 26, 2018
- “Seton Hall Law Ninth Annual Diversity Banquet,” *Newark, NJ*, Keynote Speaker, April 11, 2018
- “International Trade & Investment: Free Trade or protectionism, are we going local? Brexit, NAFTA being renegotiated and others. What are the challenges and the opportunities?” *Biennial IBA Latin American Regional*

Forum Conference, Mexico City, México, March 15, 2018

- “Seeking Extraordinary Mechanisms for Accountability,” 2018 Conference for Pro Bono Practice in The Americas, Mexico City, México, March 13, 2018
- “CIRDI et l’investissement étranger en Haïti,” CCAH, Port-Au-Prince, Haiti, March 2, 2018
- “La Convention du Centre International pour le Règlement des Différends Relatifs aux Investissements (CIRDI), quels Enjeux?” BID, CFI and CCAH Joint Conference, Port-Au-Prince, Haiti, Jan. 18, 2018
- “Guide to Doing Business in Cuba Post-Castro and U.S. Embargo,” International Section of the New York State Bar Association, Antigua, Guatemala, Sept. 13, 2017
- “The Year in Review – Arbitration in the Age of Trump,” GAR Live New York, NY, Sept. 12, 2017
- “Recent Developments in Cross-Border Arbitration,” IMM Joint Conference 2017, Houston, TX, May 12, 2017
- “Live Arbitration Summit,” Latin Lawyer–Global Arbitration Review, Miami, FL, April 27, 2017
- “The Arbitration Award, Remedies and Post Award Process,” American Bar Association, Feb. 28, 2017
- “Public-Private Partnerships,” INTAL 50 Years: Reimagining Regional Integration in the Era of Disruptive Technologies, Buenos Aires, Argentina, Oct. 7, 2015
- “Negotiation and Arbitration of Investor-State Disputes,” Dominican Republic, Sept. 10, 2015
- “Hispanic National Bar Foundation’s Annual Awards Dinner,” Keynote Speaker, Washington, D.C., July 16, 2015
- “Opportunities to the Prosperity in US-Latin America Relations: The Case of the Dominican Republic,” Dominicans on Wall Street (DOWS)/American Chamber of Commerce DR, New York, NY, Keynote Speaker, May 14, 2015

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## **PRESS RELEASE**

U.S. Ambassador to Spain and Andorra Julissa Reynoso Rejoins Winston & Strawn

JULY 16, 2024

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## **RECOGNITIONS**

Julissa Reynoso Included in List of Arbitrators of African Descent with a U.S. Nexus

OCTOBER 29, 2020

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## **RECOGNITIONS**

Julissa Reynoso Elected to The American Law Institute

OCTOBER 2020

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## **RECOGNITIONS**

Three Winston Attorneys Named to Latinvex’s Top 100 Female Lawyers List

SEPTEMBER 30, 2020

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## **NEWS**

*Winston & Strawn’s 2020 Guide to International Arbitration*

JUNE 18, 2020

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## RECOGNITIONS

Winston Listed in the Top 100 Arbitration Practices by *Global Arbitration Review*

MAY 19, 2020

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## RECOGNITIONS

Winston & Strawn Recognized in 2020 Edition of *Benchmark Litigation*

OCTOBER 10, 2019

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## SPEAKING ENGAGEMENT

Activation of Title III of the Helms-Burton Act and its Implications for U.S. Entities and Interests in Cuba

JULY 9, 2019

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## RECOGNITIONS

*New York Law Journal* Names Julissa Reynoso a Distinguished Leader

JUNE 19, 2019

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## RECOGNITIONS

Winston & Strawn Recognized in *The Legal 500 U.S.* 2019

MAY 30, 2019

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## SPONSORSHIP

Winston & Strawn and ICC Co-Host The Application of New York Law in Latin American Arbitrations

MAY 21, 2019

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## RECOGNITIONS

Julissa Reynoso Named a 2019 New York Trailblazer by the *New York Law Journal*

MAY 20, 2019

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## Capabilities

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Litigation/Trials

International Arbitration

Real Estate

Government Investigations, Enforcement & Compliance

Energy

Infrastructure

Sports

Media & Entertainment

Financial Services

Technology, Media & Telecommunications